

CIT Investment Banking Services, Sponsor Finance

Global Headquarters
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One-stop leveraged transaction services – structuring, underwriting, and distribution

CIT Sponsor Finance provides cash flow and asset based senior debt, second lien, mezzanine and equity co-investments to private equity backed transactions in the middle market throughout the United States, Canada and Europe. Our proven successes are based on our long-term commitment to the private equity market and the supportive and focused relationships we have with our sponsors.

With more than \$10 billion in commitments to companies owned by private equity sponsors across the various industries, CIT is one of the largest providers of capital to the middle market private equity firms. We have completed more than 175 transactions in the past three years with more than 100 different private equity sponsors.

Our focus is on senior debt transactions with a hold size of \$10 to \$50 million per transaction with companies generating at least \$10 million of EBITDA. We have the ability to provide one-stop cash flow and asset based first lien debt, second lien, mezzanine and equity co-invest:

- Cash flow hold position of \$10 to \$25 million
- Asset based hold position of \$10 to 50 million

CIT Sponsor Finance provides funding for companies on a wide range of transactions, most commonly:

- Leveraged Buyouts
- Acquisitions
- Recapitalizations
- Refinancings
- Growth Financings
- Bridge Loans
- Turnarounds/Distressed
- Debtor-in-Possession

Experienced Team with Broad Geographic Coverage

The highly experienced CIT Sponsor Finance team has an excellent track record. We have professionals based in New York, Chicago, Boston, and San Francisco. In addition, our CIT's Leveraged Finance teams in London and Canada along with CIT Bank Ltd allow us to provide cross-border financing in Canada and in most European jurisdictions.

Industry Specialties & Alternative Product Offerings

- Industry expertise – including Communications, Media & Entertainment, Healthcare, Energy, Retail and Aerospace/Defense
- Asset-based lending – offering structuring alternatives for smaller companies or other special situations
- Multiple ancillary product offerings – including equipment financing, sale-leaseback, mortgage financing, DIP financing and balance sheet restructuring
- World class middle market M&A services provided through our acquisition of boutique investment bank, Edgeview Partners



About CIT

CIT (OTC: CITGQ) is a bank holding company with more than \$60 billion in finance and leasing assets that provides financial products and advisory services to small and middle market businesses. Operating in more than 50 countries across 30 industries, CIT provides an unparalleled combination of relationship, intellectual and financial capital to its customers worldwide. CIT maintains leadership positions in small business and middle market lending, retail finance, aerospace, equipment and rail leasing, and vendor finance. Founded in 1908 and headquartered in New York City, CIT is a member of the Fortune 500.

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