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AccessCIT.com

Your Web Portal to Win New Business Fast

A Complete Online Solution

AccessCIT.com web portal is your complete leasing management solution. Through this portal, you can successfully manage every aspect of leasing – from submitting credit applications and receiving real-time credit decisions... to generating lease documents, managing your portfolio and finding sales leads in our comprehensive suite of reporting capabilities.

With AccessCIT, all the benefits of working with us are at your fingertips. The system functions as an extension of your own business, making the lease process easy and seamless. You have access to critical business information 24/7. You can designate information access levels among your employees who use the portal.

AccessCIT puts leasing to work for you with a comprehensive suite of services that enables you to conduct business quickly and efficiently.

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Your Competitive Advantage

- Quickly submit credit applications and receive credit decisions
 - Typically, half of all applications are auto-decided in under a minute and you'll see the credit decision in real time
 - Receive credit decisions by email and text message on portable devices
- Close deals faster for approved customers
- Generate lease documents
- Track open approvals that need to be closed
- Gain insight on customer payment delinquency
- Identify accounts coming to end of lease term for new sales opportunities

Frequently Used Features of AccessCIT.com

AccessCIT.com offers many services to dealers. The following five capabilities are particularly popular with users.

Credit Application Submission

AccessCIT makes it easy to submit credit applications online. Simply provide the required information, and you're on your way. The form contains only a few required fields and can be completed quickly.

Credit applications are input directly into our automated scoring system, ensuring the fastest decision turnaround time available.

Real-Time Credit Notification

With AppAlert, you receive immediate updates on our credit application decisions anywhere, anytime. Determine the best distribution method for you: e-mail, fax or text message. Stay on top of all your applications and move with speed to close sales.

Lease Document Generation

Once an application has been approved, you can view and print finance documents directly from AccessCIT, including the finance agreement, delivery and acceptance certificate and customer invoice.

Portfolio Management

AccessCIT helps you to build sales leads by identifying when customers are approaching end of lease. Plus, you can prepare real-time upgrade quotes to quickly inform customers of their options.

Comprehensive Reporting

AccessCIT offers a variety of customer management reports. Portfolio reports provide access to lease contracts in your portfolio allowing you to view by customer name, contract and asset level. Funding reports provide details for every payment we made to you. All reports are downloadable and easily converted to Excel.

Origination Team

Team Members

Diane Kennedy
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Application Summary real-time data

Entered Date:

Application Status	Count	Financed Amount
Approved	18	365,400
Pending	5	77,500
Total	23	442,900

Funding Summary

	MTD	YTD
Equipment Funding	205,300	2,885,650
Number of Contracts	9	88

Contract Aging Summary

Contract Age	# Contracts	Gross Receivable Balance	Gross Contracts %	Total Past Due	Total Past Due %
Current	413	3,642,467.31	85.90%	-	-
Past Due 1-30 Days	51	507,259.26	11.96%	12,005.51	59.43%
Past Due 31-60 Days	10	51,039.10	1.20%	2,689.28	13.31%
Past Due 61-90 Days	3	30,324.51	0.72%	2,580.87	12.77%
Past Due 91+ Days	4	9,053.88	0.21%	2,927.10	14.49%

When you become an approved vendor with CIT, we will provide you with access to www.AccessCIT.com.